# AFFORDABLE HOUSING FINANCE & OVERVIEW OF STATE PROGRAMS

## Introduction

Developing housing that is affordable to very low- and low-income families1 almost always requires some amount of public investment. The high cost of land and construction, as well as regulatory barriers, in California generally makes it economically impossible to build new housing that can be sold or rented at prices affordable to such households. The private sector sometimes provides financial subsidies or land donations mandatorily through inclusionary zoning policies or voluntarily through density bonus ordinances, described below. In most cases, however, some amount of public financial subsidy is needed from federal, state, and/or local governments.

For more information about defining "affordable housing," please see the "Affordable v. Social Housing" fact sheet.

# Background: Federal and state investments – historical review

Until the 1980's, public subsidies for affordable housing construction was largely provided at the federal level. In the 1970s and 1980's, "public housing" – created to provide safe and affordable rental housing for lowincome families, the elderly, and people with disabilities under the National Housing Acts of 1934 and 1937 – began to physically deteriorate due to poor maintenance. In 1974, the Housing Community and Development Act ended most new construction of public housing and the Housing Choice Voucher (HCV) Program (formerly referred to as "Section 8" vouchers) was created in its place. This new program allowed eligible tenants to pay only a portion of their rent (based on their income) and shifted funds from public housing authorities to the private sector. The goal was to eliminate concentrations of low-income people in housing developments.

In 1981, the Reagan administration dismantled federal affordable housing funding. From 1978 to 1983, the funding for low- to moderate-income housing *decreased by 77%*. Additionally, in the 1980s, the proportion of the eligible low-income families who received federal housing subsidies declined. In 1970, there were 300,000 more low-cost rental units (6.5 million) than low-income renter households (6.2 million). By 1985, however, the number of low-cost units had fallen to 5.6 million, and the number of low-income renter households had grown to 8.9 million, a disparity of 3.3 million units.

California took up the mantle by way of investment in affordable housing construction and rehabilitation in three significant ways: (1) creating the state low income housing tax credit program in 1987 to pair with the existing federal program, (2) requiring 20% of redevelopment agency funding to be expended on affordable housing, and (3) proposing and passing statewide housing general obligation bond measures. The expenditure of bond funds from Proposition 46 (2002) and Proposition 1C (2006) combined with the loss of redevelopment funds for affordable housing, however, resulted in the loss of \$1.5-1.7 billion per year in dedicated funds for housing.

<sup>&</sup>lt;sup>1</sup> Low-income households are those whose members earn less than 80% of the area median income (AMI). Very low-income households are those whose members earn less than 50% AMI. State and federal standards deem housing affordable when households spend no more than 30% of their income on housing.

# How much does an affordable unit cost in California?

The cost to develop affordable housing is not fundamentally different than market-rate housing—the same land, construction, and regulation trends that increase costs in the market impact all housing development types. In many instances, affordable projects are subject to increased local scrutiny, which can further inflate costs.<sup>2</sup>

Although many mistakenly presume the state must pay the entire cost to construct a new affordable housing unit, several different sources contribute to the cost. CHPC's analysis of 15 years of data from the California Department of Housing and Community Development (HCD) indicates that the average cost to the state's main affordable housing program to produce 25,000 affordable rental units between 2002 and 2019 was about \$70,000 per unit. In recent years, due to a number of factors, housing costs have increased. From 2021-2022, the aggregate state assistance increased to \$128,000 per affordable unit.

Given that each new affordable home conservatively serves five households during the term of the state's 55year investment and assuming an average two-bedroom unit size and three-person occupancy, each \$128,000 of state investment produces a housing unit that serves 15 low-income persons over the course of its 55 years affordability covenant. This works out to be a cost of about \$154 per person per year.

# What does it take to fund a housing project in California?

A 2020 study of the components of building housing<sup>3</sup> note that there are several key cost factors that, when added-up, can affect the ability of a housing project – affordable or market rate – to "pencil out." Recently, all of these various factors have gone up in price, which, in turn, increase the price of housing. Some of the components to building housing include: land values, construction costs, materials and labor, development fees, permitting and development timelines, and regulatory requirements.

"Market rate" housing has relatively straightforward financing—a developer or property owner charges high enough rents so that there is cash flow left over after loan payments to attract an investor to provide cash for up-front costs. Rents in subsidized housing developments are intentionally more affordable (*i.e.*, set at rents that are affordable to lower income families) than housing rented in the private market; therefore, cash flow is not sufficient for a typical investor. The high cost of land and construction, as well as regulatory barriers, in California generally makes it economically impossible to build new housing that can be sold or rented at prices affordable to such households. The private sector sometimes provides financial subsidies or land donations mandatorily through inclusionary zoning policies or voluntarily through density bonus ordinances, described below. In most cases, however, some amount of public financial subsidy is needed from federal, state, and/or local governments.

Because housing is so expensive to build and the amount that a low-income household can reasonably afford to pay is relatively low, a significant amount of subsidy is needed for each affordable unit. In practice, this means that a developer must cobble together multiple sources – between eight and twelve different sources – of financing to make a project feasible.

In general, there are two main building blocks to fund an affordable rental housing development: 1) 9% tax credits and 2) 4% tax credits with Multifamily Housing Program (MHP) funds from HCD. In both cases, almost

<sup>&</sup>lt;sup>2</sup> The Cost of Building Housing. Terner Center for Housing Innovation. Accessible here: <u>https://ternercenter.berkeley.edu/wp-content/uploads/2020/08/Cost\_of\_Building\_Housing\_Series\_Framing.pdf</u>

<sup>&</sup>lt;sup>3</sup> Id.

invariably a funding "gap" still exists that the developer must fill from other sources, usually those available from local governments.



Density bonus law allows public entities to reduce or even eliminate subsidies for a particular "mixed-income" project (*i.e.*, a project containing units affordable to a mix of incomes including units sold on the rental market at market rate rents) by allowing a developer to include more total units in a project than would otherwise be allowed by the local zoning in exchange for affordable units. Allowing more total units permits the developer to spread the cost of the affordable units more broadly over the market rate units. The idea of density bonus law is to cover at least some of the financing gap of affordable housing with regulatory incentives, rather than additional subsidy.

### STATE RESOURCES

Over the last several years, California has made significant investments in low- and moderate-income housing<sup>4</sup>. This list contains the primary sources, which are described in more detail throughout this document.

- Low Income Housing Tax Credits (LIHTC), administered by the California Tax Credit Allocation Committee;
- Greenhouse Gas Reduction Fund monies allocated to the Affordable Housing and Sustainable Communities Strategies Program (AHSC), administered by the Strategic Growth Council (SGC);
- The Veterans Housing and Homeless Prevention (VHHP) Bond Act of 2014, allocated to programs administered by HCD in coordination with the California Housing Finance Agency (CalHFA) and California Veterans Department (CalVet);
- Revenues generated through the Building Homes and Jobs Act<sup>5</sup> (SB 2, Atkins, Chapter 364, Statutes of 2017), allocated through HCD and CalHFA;

<sup>&</sup>lt;sup>4</sup> Moderate-income households are those members earning 80-120% AMI.

<sup>&</sup>lt;sup>5</sup> SB 2 established a permanent source of funding for the construction of housing affordable to lower- and moderate-income households, as well as for homebuyer assistance, support for local planning documents, and housing for the homeless. In year 1, 50% of funds went to address homelessness through the California Emergency Solutions and Housing Program at HCD, and 50% went to planning grants

- The Veterans and Affordable Housing Bond Act of 2018<sup>6</sup> (Proposition 1, 2018), allocated to a program administered by HCD and CalHFA;
- The No Place Like Home Program (established by Proposition 2, 2018), administered by HCD;
- **Behavioral Health Infrastructure Bond Act of 2024** (Proposition 1, 2024) authorized funds administered by HCD through the Homekey and VHHP programs.
- Budget appropriations to the Homeless Emergency Aid Program (HEAP) and the Homeless Housing, Assistance, and Prevention Program (HHAPP), administered by the Homeless Financing and Coordinating Council (HCFC);

It should be noted that of these investments, only funds from the Affordable Housing and Sustainable Communities program (AHSC), LIHTCs<sup>7</sup>, and funds from SB 2 (Atkins, Chapter 364, Statutes of 2017), are ongoing sources of funding. Additionally, investments provided by Proposition 1 will be fully awarded by the end of 2022.

Six state agencies – California Department of Housing and Community Development (HCD), California Housing Finance Agency (CalHFA), California Interagency Council on Homelessness (Cal-ICH), Tax Credit Allocation Committee (TCAC), Debt Limit Allocation Committee (CDLAC), Strategic Growth Council (SGC) – administer most of the state's programs that finance the development of affordable housing. Below is a brief description of each of these state agencies and their programs.

#### Demand far exceeds available state funds

When HCD announced the most recent NOFA, it received more than \$3.5 billion in funding requests for \$825.5 million available – meaning there was an oversubscription of 4:1. Of these funds, \$380 million was awarded through MHP; more than \$2.8 billion (or 15,816 units) in funding requests were received for this program alone – an oversubscription of 10:1. With these funds, affordable housing providers could have produced an additional 13,888 shovel ready units. Below is a chart showing the demand for state tax credits from 2020-24.

issued by HCD. In year 2 and beyond, 70% are allocated by formula directly to local jurisdictions, 15% are administered to CalHFA for the Mixed-Income Program (MIP), 10% fund farmworker housing, and 5% fund incentives to locals for permitting new housing.

<sup>&</sup>lt;sup>6</sup> **Proposition 1 of 2018** allocated \$1 billion to the Cal-Vet Farm and Home Loan Program at CalVet; \$1.5 billion to the Multifamily Housing Program under HCD, \$150 million to the Transit-Oriented Development program (TOD) under HCD, \$300 million to the Infill Infrastructure Grant program under HCD, \$300 to the Joe Serna, Jr. Farmworker Housing Grant program under HCD, \$300 million to the Local Housing Trust Fund Matching Grant program under HCD, \$300 million to the CalHome Program at HCD, and \$150 million to the Home Purchase Assistance Program under CalHFA.

<sup>&</sup>lt;sup>7</sup> By statute, the state pays annually \$70 million to the state LIHTC program, adjusted for inflation, which is generally about \$100 million per year.



#### California Department of Housing and Community Development (HCD)

HCD administers a variety of programs to meet a large range of housing needs, including emergency shelters, affordable rental housing, and affordable homeownership. As a general rule, HCD administers programs that receive money from the state's General Fund, either directly through the budget or indirectly from general obligation bonds. In addition, HCD allocates certain federal funds, such as the HOME Program and the Community Development Block Grant (CDBG) Program, for smaller jurisdictions that do not receive these funds directly from the federal government. In 2018, voters approved Proposition 1, which dedicates \$4 billion in general obligation bonds for housing, including \$1 billion to the Cal-Vet Farm and Home Loan Program and \$3 billion to housing programs for low- and moderate-income persons. In the same year, voters also approved Proposition 2, which dedicates \$2 billion in bond proceeds from the Mental Health Services Act (MHSA). MHSA was approved by voters in 2004 through the passage of Proposition 63 to invest in the development of permanent supportive housing of persons who are in need of mental health services and are experiencing homelessness, chronic homelessness, or are at risk of chronic homelessness<sup>8</sup>.

HCD's major programs include:

- *Project Homekey*, which provides grants to counties, cities, and other government entities to purchase and rehabilitate housing including hotels, motels, vacant apartment buildings, and other types of innovative housing, and convert them into permanent, long-term housing for people experiencing or at risk of experiencing homelessness. The program received \$550 million from federal Coronavirus Aid Relief Funds, with an additional \$50 million from the general fund. The 2021-2022 budget included an additional \$1.45 billion in grant funding for Homekey, which consists of \$1.2 billion in federal funds under the American Rescue Plan of 2021 and \$250 million in General Fund monies. Proposition 1 of 2024 allocated \$922 million to this program.
- VHHP Program (Proposition 41, 2014), in collaboration with CalHFA and CalVets, which finances • affordable multifamily rental, supportive, and transitional housing for veterans and their families. Proposition 1 of 2024 allocated an additional \$1.05 billion to this program.

<sup>&</sup>lt;sup>8</sup> Proposition 63 imposes a 1% income tax on personal income in excess of \$1 million. Much of the funding has been provided to county mental health programs to fund programs consistent with their local plans. 5

- *Housing Accelerator Fund,* established in 2021, authorizes HCD, to award a forgivable loan or grant to a qualified rental housing development to replace federal and state low-income housing credit equity. This program received \$1.75 billion from the 2021-2022 budget.
- *The Multifamily Housing Program (MHP),* which finances affordable rental housing. This program received \$1.5 billion from Proposition 1 bond funds.
- Homeless Housing, Assistance, and Prevention Program (HHAPP)<sup>9</sup>. In 2019, the budget created the HHAPP and invested \$650 million in one-time funds to build upon HEAP by funding rapid rehousing, permanent supportive housing, job programs, shelter and navigation construction, upon a demonstration of demonstrated need, and innovative projects. An additional \$300 was allocated to HHAPP in the 2020-2021 budget. In 2021, a total of \$2 billion was allocated to HHAPP: \$1 billion for Round 3 in the 2021-22 fiscal year, and an another \$1 billion for Round 4 in the 2022-23. Another \$1 billion was allocated in the 2023-24 and 2024-25 fiscal years.
- The Infill Infrastructure Grant Program, which funds capital improvement projects to develop housing projects in infill areas. This program received \$300 million from Proposition 1 bond funds, \$500 million from the 2019-2020 budget, and \$534 million from the 2021-22 budget.
- The Local Government Planning Supports Grants Program, established by the 2019-2020 budget, which provides grants to local governments to support planning that increases and accelerates housing production.
- *Regional Early Action Plan Grant (REAP) Program of 2021,* provides regions with funding for transformative planning and implementation activities, meaning housing, planning, infrastructure investments supporting infill housing, and other actions that enable meeting housing goals that also result in per capita vehicle miles traveled reductions. This program received \$600 million.
- The Joe Serna Jr. Farmworker Housing Grant Program, which funds housing for farmworker families. This program received \$300 million from Proposition 1 bond funds.
- *The CalHome Program*, which funds activities to help low-income families become or remain homeowners. This program received \$300 million from Proposition 1 bond funds.
- California Emergency Solutions and Housing (CESH), provides grant funds to assist persons experiencing or at-risk of homelessness. This program receives funds from the Building Homes and Jobs Act Trust Fund (SB 2, Chapter 364, Statutes of 2017).
- No Place Like Home, authorized through Proposition 2, 2018, dedicates up to \$2 billion in bond proceeds to invest in the development of permanent supportive housing for persons who are in need of mental health services and are experiencing homelessness, chronic homelessness, or who are at risk of chronic homelessness. The bonds are repaid by funding from the Mental Health Services Act (MHSA).

For a more complete listing of HCD's currently funded programs, see <u>http://hcd.ca.gov/grants-funding/active-funding/index.shtml</u>

# California Housing Finance Agency (CalHFA)

CalHFA is the state's affordable-housing bank. CalHFA borrows money from the private financial market at below-market interest rates by issuing tax-exempt revenue bonds. CalHFA passes these interest rate savings on to low- and moderate-income first-time homebuyers and affordable rental housing developers by offering below market-rate mortgages. These bonds are backed only by CalHFA revenues and not by the state General Fund. CalHFA also provides downpayment assistance in the form of deferred, "silent second" mortgages (i.e.,

<sup>&</sup>lt;sup>9</sup> HEAP immediately predates HHAPP, and was established through the budget to provide localities with flexible block grant funds to address their immediate homelessness challenges. The 2018-2019 budget allocated \$500 million in one-time funding to enable local governments to respond to homelessness.

the borrower makes no monthly payments but repays the loan at sale or refinance) for families who need extra assistance achieving homeownership. CalHFA received \$150 million for home purchase assistance from Proposition 1 (2018) bond funds to provide first and junior loan options for low- to moderate-income families, including low to zero interest rate down payment assistance loans.

On behalf of counties that choose to dedicate some of their revenues from Proposition 63 — the 1% additional income tax on upper-income earners for mental health services — for supportive housing, CalHFA also administers the MHSA Program in coordination with the Department of Mental Health. This program provides developers of affordable housing who agree to set aside units for persons with mental illness with both capital funding and critical operating and service funding, which are needed to provide essential services and compensate for the little amount of rent that these residents are able to pay.

CalHFA receives 15% of the funds generated by SB 2 (Atkins, Chapter 364, Statutes of 2017) for the Mixed Income Program (MIP) for the purposes of creating mixed-income, multifamily residential housing for lower- or moderate-income households. The 2019-2020 Budget provided an additional one-time \$500 million investment into the MIP program. CalHFA also received \$150 million for Home Purchase Assistance from Proposition 1 bond funds to provide first and junior loan options for low- to moderate-income families, including low to zero interest rate down payment assistance loans.

In September 2021, CalHFA launched a new program to help homeowners finance ADUs. The ADU Grant Program will provide qualified homeowners up to \$25,000 to help cover construction costs, with a focus on homeowners with low incomes, low equity in their homes, and those residing in low-income areas.

The 2022-23 budget provided \$500 million for CalHFA to create and administer the California Dream for All homebuyer aid program. This program will provide shared appreciation loans to qualified low- and moderate-income, first-time homebuyers.

For more information about CalHFA and its programs, see http://www.calhfa.ca.gov/.

#### **Interagency Council on Homelessness (Cal-ICH)**

Cal-ICH, housed within the state Business, Consumer Services and Housing Agency, was created in 2017 to oversee the implementation of "Housing First" policies, guidelines, and regulations to reduce the prevalence and duration of homelessness in California. Housing First is an approach to quickly and successfully connect individuals and families experiencing homelessness to permanent housing without preconditions and barriers to entry, such as sobriety, treatment, or service participation requirements. Cal-ICH's mission is to develop policies, identify resources, benefits, and services to prevent and work toward ending homelessness in California. By July 1, 2019, agencies and departments administering State programs in existence prior to July 1, 2017, were required to collaborate with the Cal-ICH to revise or adopt guidelines and regulations that incorporate the core components of Housing First.

Between 2018 and 2024, CalICH implemented two key homelessness funding programs: HEAP and HHAPP. In 2024, HHAPP implementation was transitioned over to HCD.

For more information, please see <u>https://bcsh.ca.gov/calich/grants.html</u>.

#### **Tax Credit Allocation Committee (TCAC)**

Both state and federal laws allow for tax credits to be awarded each year to the developers of affordable rental housing. TCAC within the State Treasurer's Office allocates these tax credits to individual developments. Because the developers who receive credits generally have little or no tax liability of their own, they invite corporations to buy in to their projects in order to take advantage of the tax credits. The federal government provides two types of tax credits, known as 9% and 4% credits. TCAC allocates a defined amount of 9% credits through a highly competitive system, and these equity investments can cover most of a project's total development cost. Four percent credits come automatically with an allocation of tax-exempt bond financing from the Debt Limit Allocation Committee. These 4% credits are less valuable, but the overall supply is unlimited. The 2019-2020 budget expanded the state tax credits by \$500 million for the following budget years: 2019-2020, 2020-2021, 2021-2022, and 2022-23.

For more information, please see http://www.treasurer.ca.gov/ctcac/.

#### **Debt Limit Allocation Committee (CDLAC)**

Federal law also allows state and local governments to issue a defined amount of tax-exempt "private activity" bonds each year in order to facilitate private development, including the development of affordable housing. CDLAC within the State Treasurer's Office allocates this private activity bond authority in California. The primary beneficiary is affordable rental housing. Tax-exempt bonds lower the interest rate that developers pay on their mortgages. Projects that receive tax-exempt bond funds also automatically receive federal 4% low-income housing tax credits.

For more information, please see <u>http://www.treasurer.ca.gov/cdlac/</u>.

### Strategic Growth Council (SGC)

In 2014, the Legislature committed ongoing funding derived from the California Air Resources Board's Cap-and-Trade Program to the SGC to administer the Affordable Housing and Sustainable Communities Program. This program funds land use, housing, transportation, and land preservation projects to support infill and compact development that reduces greenhouse gas emissions. At least half of the funds must support affordable housing projects. Generally, due to significant revenue uncertainty, SGC cannot always predict the amount of for the next round of applications from the Greenhouse Gas Reduction Fund. To date, SGC has awarded \$701 million.

For more information, please see <a href="http://www.sgc.ca.gov/">http://www.sgc.ca.gov/</a>.

# FEDERAL RESOURCES

California receives annual funding from three major federal housing programs administered by the U.S. Department of Housing and Urban Development (HUD): HOME Investment Partnerships Program (HOME), Emergency Solutions Grants (ESG) Program, and Community Development Block Grant (CDBG) Program. Larger

urban areas, called entitlement jurisdictions, receive funding directly from the federal government<sup>10</sup>. Smaller, more rural areas, known as non-entitlement jurisdictions, are awarded funds through the state (*i.e.*, HCD).

- HOME Program provides formula grants to states and localities, often in partnership with local nonprofit groups, to fund a wide range of activities including building, buying, and/or rehabilitating affordable housing for rent or homeownership or providing direct rental assistance to low-income people. HOME is the largest federal block grant to state and local governments designed exclusively to create affordable housing for low-income households. In 2019, California entitlement jurisdictions received \$130.6 million and HCD received \$43.4 million for non-entitlement jurisdictions.
- ESG Program provides funding to: (1) engage homeless individuals and families living on the street; (2) improve the number and quality of emergency shelters for homeless individuals and families; (3) help operate these shelters; (4) provide essential services to shelter residents, (5) rapidly re-house homeless individuals and families, and (6) prevent families/individuals from becoming homeless. In 2019, California entitlement jurisdictions received \$21.2 million and HCD received \$12.2 million for non-entitlement jurisdictions.
- CDBG Program a flexible program that provides communities with resources to address a wide range of unique community development needs, including affordable housing. In 2019, California entitlement jurisdictions received \$359.2 million and HCD received \$32 million for non-entitlement jurisdictions. Community Development Block Grant Disaster Recovery (CDBG-DR) grants may be awarded to state and local governments when the president declares a major disaster for expenses related to "disaster relief, long-term recovery, restoration of infrastructure and housing, and economic revitalization."
- National Housing Trust Fund (NHTF) a newer affordable housing production program that complements existing Federal, state, and local efforts to increase and preserve the supply of decent, safe, and sanitary affordable housing for extremely low- and very low-income households, including homeless families. NHTF funds may be used for the production or preservation of affordable housing through the acquisition, new construction, reconstruction, and/or rehabilitation of non-luxury housing with suitable amenities. In 2019, California received \$3.7 million.

*Fair Market Rents (FMRs)* are used to determine payment amounts and rent ceilings under several programs administered by the US Department of Housing and Urban Development (HUD).<sup>11</sup> HUD estimates FMRs each year for metropolitan areas and non-metropolitan counties across the country. Metropolitan areas often cover a large geographic region; for example, the Sacramento metropolitan area includes El Dorado, Placer, Sacramento, and Yolo Counties. The FMR includes the total cost of shelter plus utilities (all major utilities except telephone, cable or satellite television, and Internet services). FMRs go into effect at the beginning of each federal fiscal year (October 1).

It is important to note that the FMR is a calculation of the rent level at the 40<sup>th</sup> percentile, meaning that 60% of the area's rents fall *above* that level. In comparison, "market rent" refers to the amount a property can be expected to rent for on the open market, in line with other similar properties in the area. For more information on how FMRs are calculated and used, please see <u>https://www.huduser.gov/portal/datasets/fmr.html</u>.

<sup>&</sup>lt;sup>10</sup> Entitlement jurisdictions are cities and counties with more than 50,000 residents.

<sup>&</sup>lt;sup>11</sup> HCV Program, project-based Section 8 contracts, Moderate Rehabilitation Single Room Occupancy Program, Home Investment Partnerships Program, Emergency Solution Grants Program, Continuum of Care, and Public Housing units.

The National Low Income Housing Coalition publishes an annual <u>"Out of Reach" report</u> that documents the gap between renters' wages and the cost of rental housing (based on FMRs) across the US. Specifically, the report calculates a "housing wage," an estimate of the hourly wage a full-time worker must earn in order to afford a rental home at the FMR without spending more than 30% of his or her income on housing costs (the accepted standard for affordability). According to the 2023 report, the housing wage for California is \$42.25 for a twobedroom FMR and \$33.97 for a one-bedroom FMR. A worker earning the state minimum wage of \$15.50 per hour would have to work 109 hours per week (nearly three full-time jobs) to afford a two-bedroom FMR or 88 hours per week (more than two full-time jobs) to afford a one-bedroom FMR. In comparison, the 2021 national housing wage is \$28.58 per hour for a two-bedroom rental and \$23.67 per hour for a one-bedroom rental.

# LOCAL RESOURCES

In addition to these state programs, local governments may have additional resources to support affordable housing. As noted above, some localities receive funds directly from the federal government. Much less common are **local housing trust funds** that receive dedicated fee revenues, such as commercial development linkage fees, a portion of transient occupancy taxes, or other sources. Cities and counties that used to have redevelopment agencies may also have limited income from the payback of old loans that remains available for affordable housing purposes. Several jurisdictions in recent elections have passed **voter-approved initiatives to expend bonds** or impose fees or taxes to raise money for affordable housing construction.

In addition to providing public funds, more than 100 cities and counties have adopted **inclusionary housing ordinances**, requiring developers of market-rate housing to build, dedicate land for, or pay in-lieu fees to support the development of affordable housing. State law also requires local governments to provide "**density bonuses**" of up to 35% to projects that include specified percentages of affordable housing. With a density bonus, a developer is able to build more units than the zoning otherwise allows, which allows the developer to use the additional revenue to offset the cost of providing the affordable units.

Due to the loss of redevelopment funds, the legislature approved and the governor signed two main pieces of legislation to permit local jurisdictions to fund affordable housing through **tax increment financing**. The first bill, SB 628 (Beall, Chapter 785, Statutes of 2014), allows a city or county to create an Enhanced Infrastructure Financing District (EIFD) to finance specified facilities and infrastructure projects, including housing for low- and moderate-income households using tax increment revenue. The second bill, AB 2 (Alejo, Chapter 319, Statutes of 2015) authorizes local governments to create Community Revitalization and Investment Authorities (Authority) to use tax increment revenue to improve the infrastructure, assist businesses, and support affordable housing in disadvantaged communities. AB 2 also requires that not less than 25% of all taxes that are allocated to the Authority be deposited into a separate Housing Fund and used for the purposes of increasing, improving, and preserving the community's supply of low- and moderate-income housing available at an affordable cost. Several subsequent bills have been enacted to fund specific purposes within CRIA and EIFDs. To date, however, only 15 EIFDs have been created.

In 2024, the Governor signed SB 440 (Skinner, Chapter 767, Statutes of 2024), which authorizes two or more local governments to establish a regional housing finance authority to raise, administer, and allocate funding for affordable housing and provide technical assistance at a regional level for affordable housing development. This legislation was modeled upon recent efforts by the Bay Area and Los Angeles County to establish similar regional housing authorities designed to finance new and preserve existing affordable housing, as well as provide tenant protections on a regional level.